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Turkey

Organic Products

Organic Food Report

2001

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Report Highlights:

The Turkish organic sector has been active since 1984 in producing almost exclusively for export. Mostly dried fruits and vegetables, product variety is increasing each year. The Turkish domestic market for organics is growing fast and garnering the attention of the industry.

Includes PSD changes: No
Includes Trade Matrix: No
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SECTION I. SUMMARY

Turkey has been producing organic products since the mid 1980s, when a Turkish trade delegation to Europe was approached on supplying organic products to the Netherlands. Dried sultanas, apricots, and figs were the first items to be produced organically. Since that time Turkey has increased production and exportation of organic agricultural products. Most products are grown in the Aegean region. Domestic consumption remains very limited at about \$3 to \$5 million a year, but shows signs of increasing growth as dedicated organic retailers have begun operations in the past year. Turkish organic production can be broken into the following product categories: dried fruits, edible nuts, spices and herbs, fresh or processed fruits and vegetables, pulses, cereals, industrial crops, other raw/processed products. The leading products are sultanas, figs, apricots, and hazelnuts. Frozen fruits & vegetables and fruit juice-concentrates are two other product areas which are growing in Turkey.

- C Turkey is well-placed to develop organic agriculture due to the great diversity of growing conditions, proximity to Europe, and highly developed transport systems.
- C Almost all of Turkish organic production is destined for export markets, primarily in Europe. Official export data reached \$22m in CY2000, but industry and government officials estimate this number to be half of the actual exports.
- C The domestic market is just developing, with organic products appearing in markets, supermarkets, and hypermarkets in the past three years, and specialized retail chains have only appeared in the past year. Turkey's overall food market is estimated at about \$23 billion, and organics at the moment is a tiny niche within the retail food sector.
- C Centered in the Aegean region, in and around Izmir, the fastest growing city in Turkey, the organics industry has developed almost exclusively without government support, catering to the export market from the beginning of organic production in Turkey.
- C The Turkish organic industry sees the nearby former communist countries of Eastern Europe, and China, as the major competitors they will face worldwide. The larger (comparatively) farms of ex-collectives are seen as being better able to qualify as organic (chemical-free for three years) and benefit from lower cost production than the Turkish organic sector can achieve (less land certifiable and smaller plots).
- C Turkish organic production competes with subsidized conventional crop production, which holds in check the amount of productive area which could otherwise easily be switched into organic production.

ADVANTAGES	CHALLENGES
Turkey has seen the fastest sustained economic growth of any country within the OECD during the past ten years	Turkey's organic producers are beginning to focus on the domestic market
Organics are just beginning to be seriously retailed, few brands are well-established	Turkey's organic regulations are modeled on the EU's, and a new draft law revising the existing regulations is being developed
U.S. products are well-received and seen as among the highest quality available	Turkey is just coming out of a serious economic recession, and income growth during the past six months has stalled
Coffees, teas, and other processed organic beverages are one area where there is little Turkish competition	Organic products in the Turkish marketplace are mostly produced within Turkey
Turkey has a young population that is eager to adopt new trends in food and lifestyles	Widespread awareness of what a certified organic product is is lacking
There are few highly processed/frozen organic products produced in Turkey, and no chocolates, candies, gums, and similar items	The great majority of Turkish consumers remain price-sensitive

SECTION II. REGULATIONS AND POLICY

Turkey passed the first national regulation on production, processing, and the marketing of organic items on December 18, 1994. Currently there is a draft law in circulation to slightly alter the existing regulations. The first regulation was based upon the European Union's regulation number 2092/92, and the new draft law attempts to incorporate all subsequent EU regulations for organics since 2092/92. The Ministry of Agriculture and Rural Affairs (MARA) was given the authority to oversee organic cultivation in the original regulation. To do so, MARA established two committees to provide guidance and support to the organic sector, the National Steering Committee of Organic Agriculture, which has policy formulation responsibilities, and the Committee for Organic Agriculture, which has operational responsibilities. An industry advisory body, the Ecological Agricultural Organization (ETO), works to provide input into policy determination, along with advancing the technical improvement of the organic industry. Members of this organization include producers, exporters, academics, and consumers.

Private organizations can certify products as organic, but these organizations must be registered with MARA and have received from MARA a permit to conduct certifying activities in Turkey. Currently, there are seven companies certifying in Turkey, six from Europe. All are based in Izmir, the center of the organic industry. The Committee for Organic Agriculture has oversight

on behalf of MARA over the activities of these certifying organizations. Other than these two committees, the Government of Turkey provides no other explicit support for organic agricultural production.

To produce as certified organic, a producer must apply for certification from one of these certifying agencies. Due to the high expense of getting certified, some processors and exporters file applications on behalf of a number of individual producers operating within a project organized by the processor/exporter. The certifying agencies assess the producer's compliance with the Turkish organic regulation and any existing EU regulations. Soil, leaf, and product samples are taken at least twice yearly, along with random visits during the growing and production cycle.

SECTION III. CONSUMPTION AND MARKET SECTORS

A) CONSUMPTION

- C Retailers have no specific information on organic product consumers, other than general market research on consumer profiles for the Turkish retail food market. Generally, consumers of organics are felt to be within the top two strata of consumers that constitute 15% of the population, some 10 million people with 50% of total income, and who are especially trend sensitive, concerned with health (one of the two organic specialty store chains indicated their first customers were cancer patients), and somewhat knowledgeable of the benefits of organically produced products.
- C The mass market consumer is very price-conscious, and unwilling to pay the 5 to 75% premiums for organic products present in the Turkish market. Most organic products are 30 - 40% more expensive than a comparable conventional product, though some sell at the same price.
- C A number of the larger mass market retailers feature a few organic products on their shelves at present, and the leading chains are investigating installing organic kiosks that feature one of the primary organic brands within Turkey; but most feel their Turkish consumer base needs much more education on the benefits of consuming organic products.
- C Many Turkish consumers already feel their food products are very healthy, as Turkey has always been an agrarian country that traditionally produces most of its own food items. For many urban Turks, a trip back to their home village areas means bringing back "farm-fresh" products to be consumed in the city. The appeal of certified organic products is not immediately apparent to such consumers.

B) MARKET SECTORS

1. Retail Foods

Entry Strategy

Please see our Retail Food Market Brief, TU9059, found in the country reports section of the FAS homepage: www.fas.usda.gov . U.S. exporters can contact the FAS office in Ankara for information on the trade show schedule in Turkey, and interested firms can provide literature and samples for display in the FAS show booths.

Market Summary and Sector Trends

- C The size of the domestic market for organics is estimated at \$3 to \$5 million, with annual growth projected at about 50% for the next five years.
- C Dried sultanas, figs, and apricots are the most popular certified organic items, followed by olive oil, honey, fruit compotes and jams, and some cereals and pulses.
- C Fresh items, such as cheeses, yoghurt, and eggs and meats are greatly desired by retailers, but local production of such certified organic items is about nil. "Naturally produced" products of these types are currently sold.
- C Organic products generally have packaging tailored to the niche, and often have point of sale information to educate the consumers on the benefits of organic products.
- C Turkey produces little in the way of organic teas, coffees, and other hot beverages, and also has no organic chocolates, candies, and gums. Most of these products are imported or not yet present in the market.
- C A few organic producers are attempting to develop more fresh products for the domestic market, primarily vegetables and fruits. Discovering the proper handling and storage techniques is the major hurdle for these producers, as most of their experience has been with dried items.
- C ETO estimates that there are 50 independent retail outlets in Turkey, in addition to the various mass retailers, featuring certified organic products. Most of these outlets are located in or around the major metropolitan areas of Istanbul, Ankara, and Izmir. In comparison there are an estimated 145,000 retail outlets selling food items overall.
- C The two leading organic retailers each plan to dramatically scale up their market presence in the next two years. Based on the industry's expectations, in five years there could easily be over 100 dedicated organic retail outlets in Turkey.

2. Food Ingredients

There is a very small market for imports of certified organic food ingredients, as Turkey has a well-developed, mature, domestic food processing industry that sources locally. Consumer awareness of GMOs, BST, FMD, and other issues regarding food is fairly low, but rising.

3. Food Service

Turkey has a vibrant tourism industry that focuses on servicing groups mostly, so the majority of this industry is focused on price considerations. Some of the luxury hotel chains are interested in organic products, and have worked with local sources. Organic breakfasts have been featured at one of the top hotels in Antalya, the leading resort town, and also in Ankara. Both of the dedicated organic retailers have at least one outlet featuring a café with an organic menu.

SECTION IV.

PRODUCTION AND PROMOTION

PRODUCTION

MARA collects production statistics on organics through the Committee for Organic Agriculture's oversight responsibilities over the certifying agencies, but has no policy of regularly releasing this data to the public. Most of the production occurs in the Izmir area, but does occur elsewhere throughout Turkey. Much of the organic production is of dried products, with very small percentages of frozen or fresh product, less than five percent but growing. Production data for CY1999 was obtained from the Aegean (Ege) University Agriculture Department.

CY 1999 Organic Production, Number of Farms, and Acreage in Turkey

Crops	# of Farms	Acreage (ha)	Production (mt)
DRIED FRUITS AND NUTS			
PISTACHIO	273	497	930
PEAR	118	394	8,131
ALMOND	263	493	256
WALNUT	169	731	227
PINE NUT	404	4,667	1,245
TOMATO	273	342	7,095
MULBERRY	50	60	50
APPLE	1,211	1658,5	24,020
BEANS	102	1,384	1,291
HAZELNUT	1,391	4,097	5,412
FIG	1,199	3,851	7,841
APRICOT	291	1,703	10,822
CHESTNUT	22	7	4

CHERRY	38	73	386
PRUNE	1	10	1
FRUIT PEEL	1	1	1
GRAPE	1,140	2,452	7,183
WILD APRICOT	125	163	1,081
QUINCE	251	133	851
PEA	1	1	30
DRIED FRUIT COCKTAIL	40	51	444
WILD APPLE	1	5	7
FRESH FRUITS			
PLUM	81	196	1,819
LEMON	1	1	12
TANGERINE	30	9	700
PEACH	34	22	890
SOURCHERRY	467	415	744
SOURCHERRY SEED	1	214	0.20
OLIVE	177	1,059	3,310
BLACKBERRY	7	30	150
CITRUS FRUITS (COCKTAIL)	1	6	8
ORANGE	30	19	500
VEGETABLES			
PEPPER	39	73	795
SPINACH	10	85	85
MARROW	6	3	68
PARSLEY	1	0.20	2
BROCCOLI	1	2	5
CARROT	1	5	200
CAULIFLOWER	4	4	170
WATERMELON	1	3	100
MELON	1	3	150
CELERY	1	0.40	8
RED BEET	1	7	14
POTATO	3	8	130
LEEK	2	5	132
CUCUMBER	1	150	250
GARLIC	1	0.60	18
ONION	4	15	603

FIELD CROPS			
ANISE SEED	67	107	130
BARLEY	1	1	30
SUNFLOWER	2	21	20
WHEAT	183	1,140	3,983
POPPY	237	605	603
LENTIL	108	2,209	3,212
CORN	1	3	150
CHICKPEA	105	1,467	1,358
COTTON	488	4,975	2,3521
SESAME	44	169	330
PEANUT	1	20	0.80
OATS	1	1	0.30
BERRIES			
RASPBERRY	58	8	188
STRAWBERRY	899	579	2,280
MEDICINAL AND AROMATIC PLANTS			
GARDEN SAGE	41	892	755
ROSEMARY	3	27	15
LAUREL	118	520	354
LIME	11	47	60
NETTLE	18	60	90
CAPER	25	10	5
THYME	113	2,257	1,100
CUMMIN	10	162	259
BIRNNOSE	3	55	131
MINT	73	75	422
FENNEL	2	4	10
TERMAYE (SPICE)	1	26	5
MYRTLE	2	2	3
SWT.MARJORAM	1	2	0.10
OTHERS			
HONEY	152	----	1,129
B.&P. WHEAT	183	1,140	3,983
BLACK CUMIN	2	13	7
NURSERY TREES	1	24	2
ROSE LEAVES	373	105	3
ROSE WATER	71	14	43
ROSE BUD	10	105	15
ROSE OIL	83	119	48
APRICOT SEED	42	148	508
LAVENDER OIL	1	20	1
LOVAGE	1	0.10	0.50
BONITO	37	569	3,700

GRAPE MOLASSES	1	1	1
OAK	1	1	1
WILD PINE NUT	1	10	1
OLIVE OIL	590	1,737	1,194

TOTALS

Crops	# of Farms	Acreage (ha)	Production (mt)
DRIED FRUITS & NUTS	7,364	22,772	99,733
FRESH FRUITS	829	1,971	8,132
VEGETABLES	77	363	2,730
FIELD CROPS	1,238	10,718	33,331
BERRIES	957	586	2,468
MEDICINAL AND AROMATIC PLANTS	421	4,137	3,209
OTHERS	1,549	4,005	10,636
<u>GRAND TOTAL</u>	<u>12,435</u>	<u>44,553</u>	<u>160,239</u>

Source: Ministry of Agriculture and Rural Affairs, via Ege University Agricultural Department, Izmir.

TRADE AND PROMOTION

The Export Promotion Center of Turkey, IGEME, based in Ankara, and the Aegean Exporters' Union, based in Izmir, are the primary promoters of Turkish organic production for export. The Black Sea Exporters' Union, located in Giresun, also has a small role in facilitating the export of Turkey's organic hazelnut and tea production. The Ecological Agricultural Organization also facilitates communications for parties interested in Turkish organic products. None of these organizations has much funding to actively promote Turkish organic exports outside Turkey. Most of their promotional work consists of preparing and distributing brochures, articles, etc. and providing contact information to interested parties.

IGEME has done surveys of exporters, and, from that data, have some basic idea of where the trade is going, by product category. Most exports go to the European Union, with Germany, France, the Netherlands, Switzerland, and the U.K. as the major export destinations.

Products	Destinations
Hazelnuts	Denmark, France, Germany, Norway, U.K.
Dried Figs	Australia, Austria, Belgium, Canada, Denmark, France, Germany, Italy, Japan, Netherlands, Norway, Sweden, Switzerland, U.K., U.S.A.
Dried Apricots	Australia, Austria, Canada, Denmark, France, Germany, Italy, Japan, Netherlands, Switzerland, U.K., U.S.A.
Sultanas (raisins)	Australia, Belgium, Canada, Denmark, France, Germany, Japan, Netherlands, Norway, Switzerland, U.K.
Pulses	Germany, U.K.
Spices and Herbs	France, Germany, Netherlands, Spain, Switzerland, U.K.
Industrial Crops	Germany
Frozen Fruits & Vegetables	Belgium, Brazil, Denmark, France, Germany, Hungary, Israel, Italy, Japan, Netherlands, Spain, Sweden, Switzerland, U.K.
Fruit Juice and Concentrate	Germany, Greece, Israel, U.S.A.
Olive Oil	U.S.A.
Other agricultural products	Germany, France, Italy, Spain, Switzerland

Source: IGEME exporter surveys

As there is no separate Harmonized Commodity Description and Coding System for Organics, and Turkey has no other complementary system for tracking exports, trade data on organic exports is rough. The Aegean Exporters' Union does keep statistics on export trade, but generally

relies on the exporters to provide the information voluntarily. For CY2000, on 69 reported items totalling 12,937 mt, export revenues were \$22 million. It is estimated that this voluntary reporting system results in an underreporting of close to 100%.

Export Statistics for top thirty products, by value

(\$1,000)	CY 1998	CY 1998	CY 1999	CY 1999	CY 2000	CY 2000
Products	MT	\$ FOB	MT	\$ FOB	MT	\$ FOB
<i>Dried Fruits, Nuts & Products</i>						
Sultanas	2,839	\$3,855	3,288	\$4,150	4,252	\$4,836
Apricots	953	\$2,724	1,045	\$3,033	1,129	\$2,470
Diced Apricots	4	\$9	123	\$311	147	\$280
Wild Apricots	n/a	\$n/a	59	\$163	71	\$143
Apricot Seeds	59	\$164	75	\$220	51	\$100
Figs	1,469	\$3,580	1,580	\$3,556	1,947	\$3,754
Diced Figs	40	\$79	74	\$138	110	\$178
Low quality Figs	23	\$14	21	\$19	108	\$105
Apples	12	\$71	27	\$68	90	\$224
Plums	8	\$34	116	\$175	276	\$321
Dried Tomatoes	7	\$21	14	\$61	22	\$100
Shelled Hazelnuts	742	\$3,948	879	\$4036	1,039	\$4,009
Pine Nuts	19	\$401	36	\$696	52	\$787
<i>Cereals and Pulses</i>						
Chickpeas	590	\$535	934	\$819	707	\$625
Beans	110	\$137	111	\$122	135	\$132
Red Lentils	191	\$178	522	\$498	874	\$723
Green Lentils	73	\$69	94	\$78	106	\$83
Blue Poppy Seeds	124	\$225	118	\$142	136	\$166
<i>Fresh Fruit Products</i>						
Strawberries	84	\$186	263	\$407	111	\$153
Apple Juice	n/a	\$n/a	554	\$761	290	\$388

Pear Juice	n/a	\$n/a	270	\$380	56	\$72
Other Fruit Juices	n/a	\$n/a	n/a	\$n/a	172	\$324
Rose Oil	5	\$20	.047	\$203	40	\$150
Onions	27	\$19	115	\$64	228	\$76
Pepper	29	\$54	131	\$169	145	\$217
<i>Others</i>						
Cotton	75	\$161	169	\$356	175	\$299
Textiles	14	\$54	n/a	\$n/a	2	\$126

Source: Aegean Exporter's Union, Izmir.

SECTION V. POST CONTACT AND FURTHER INFORMATION

FAS in Turkey can be contacted at:

FOREIGN AGRICULTURAL SERVICE
 EMBASSY of the UNITED STATES
 110 ATATURK BULVARI
 ANKARA, TURKEY
 TEL: (90-312) 455-5555 x2406
 FAX: (90-312) 467-0056
 EMAIL: agankara@fas.usda.gov
 HOMEPAGE: www.usemb-ankara.org.tr

For more information on high value food and other agricultural sector reports for Turkey or other countries around the world, please refer to the FAS homepage, URL address:

<http://www.fas.usda.gov> .

The following list provides the contact information and available web sites for the most important Turkish organic industry and governmental contacts and web sites:

Export Promotion Center of Turkey (IGEME)

Ms. Meral Gunduz, Section Head

Research and Development Directorate

Mithatpasa Cad. No.60

Kizilay, Ankara

Tel: 90-312-417-2223

Fax: 90-312-417-2233

Email: tarim@igeme.or.tr

Website: <http://www.igeme.org.tr>, also see [http:// www.tpankara.org.tr](http://www.tpankara.org.tr)

IGEME is responsible for the promotion of Turkish exports and can provide contact information, promotional brochures and other information.

Aegean Exporters' Union

1375 Sok. No.25 Kat.3

35210 Alsancak, Izmir

Tel: 90-232-463-6950

Fax: 90-232-421-6560

Email: eib01@egenet.com.tr

Website: <http://www.egebirlilik.org.tr>

Black Sea Exporters' Union

Ataturk Bulvari No.19/E

Giresun

Tel: 90-454-216-1103 / 216-1338 / 216-2426

Fax: 90-454-216-4842 / 216-8890

Email: hazelnut@blackseaexpunion.org

Turkey has a number of regional exporter unions, working to advance exports produced within their geographic region. AEU is the primary entity responsible for all of Turkey's organic exports, while the Black Sea Exporters' Union is the primary contact point on hazelnuts, organic or otherwise.

Turkish Association on Organic Agriculture(ETO)

Ege Universitesi Ziraat Fakultesi (Agriculture Faculty)

Bahce Bitkileri Bolumu (Horticulture Department)

35100 Bornova, Izmir

Turkey

Fax: 232-388-1864

Email: eto@ziraat.ege.edu.tr

Chairperson: Prof. Dr. Uygun Aksoy, aksoy@ziraat.ege.edu.tr

ETO is the Turkish organic industry association, working to provide advances in production, processing, and marketing to the industry through research, publications, projects, and training activities. ETO is the single best source for more information on the latest trends in production and for developments within the industry. They also have the most current information on industry participants.

Organic certification organizations active in Turkey:

Institute for Marketecology (IMO) (Swiss)
225 Sok. No: 26/2 A Blok
35040 Bornova, Izmir
Tel: 232-347-4705
Fax: 232-347-4780
Email: imotr@compuserve.com

ECOCERT (French)
220 Sok. No:29/3 PK.37
35040 Bornova, Izmir
Tel: 232-347-3856
Fax: 232-347-3857
Email: ecocert@egenet.com.tr

EKTO Gozetim Hizmetleri Ltd.,Sti. (Turkish)
160 Sok. No:7
35040 Bornova, Izmir
Tel: 232-330-7606
Fax: 232-339-7607

SKAL (Dutch)
Girne Bulvari No:28 Daire 1
Karsiya, Izmir
Tel: 232-323-6155
Fax: 232-323-4907

BCS OKO - Garantie GMBH (German)
1464 Sok. No: 57 A-4
35220 Alsancak, Izmir
Tel/Fax: 232-464-1961

International Nutrition and (German)
Agriculture Consultancy (INAC)
Zeytinalani Mah. 141 Sok. No:3
35315 Urla, Izmir
Tel: 232-766-1001
Tel/Fax: 232-766-3181

Another organization, Bio-Agri Coop, is an Italian certifier, also located in the Izmir area, and is not currently active.

End of Report.

Annex I. List of Turkish Organic Exporters and primary commodities

Akca Holding A.S.
Universite Caddesi No. 84
Bornova, Izmir
Tel: 90-232-435-0565
Fax: 90-232-435-0527
Products: **Dried Fruits**

Akcora Tar.Urun.San.veTic. Ltd.Sti.
Cumhuriyet Bulvari No. 16
Kemalpasha, Izmir
Tel/Fax: 90-232-874-8345
Products: **Dried Fruits**

Aksoylu Tarimsal Muhendislik San.veTic.Ltd.Sti.
161 Sok. No. 22-A
Bornova, Izmir
Tel: 90-232-373-9592
Fax: 90-232-339-5172
Email: aksoy@egenet.com.tr
Products: **Dried Fruits, Edible Nuts**

Aktrans Nak.Tic.Ltd.Sti.
Akdeniz Cad. No.1 / 705
Izmir
Tel: 90-232-483-6915
Fax: 90-232-441-5538
Products: **Dried Fruits**

Ali Incir Isletmeleri
Camikebir Mah.Ataturk Cad. No. 76
Aydin
Tel: 90-256-563-1844
Fax: 90-256-563-2860
Products: **Dried Fruits**

Alpaslan Besikcioglu Dis Tic. A.S.
Karakuyu Koyu
Tobali, Izmir
Tel: 90-232-866-3300
Fax: 90-232-866-3301
Products: **Dried Fruits**

Anatolia Tar.Urun.San.veTic.A.S.
Vali Kazim Pasa Cad. No.4/303
Gayrethan, Izmir
Tel: 90-232-425-7017
Fax: 90-232-483-5861
Products: **Dried Fruits**

Ardes Ihr.Ith.veTic.Ltd.Sti
Aydin Organize Sanayi Bolgesi
Umurlu, Aydin
Tel: 90-256-259-1010
Fax: 90-256-259-1040
Products: **Table Olives**

Arslanturk Gida Ihr.Ith.veTic.Ltd.Sti.
Sair Esref Bulv. No.22 K.5/506
Karamehmetoglu Ism.
Izmir
Tel: 90-232-483-8486
Fax: 90-232-483-8375
Products: **Dried Fruits, Edible Nuts**

Balsari Yag San.veTic.Ltd.Sti.
407 Sok. No. 2
Pinarbasi, Izmir
Tel: 90-232-479-1076
Fax: 90-232-479-0387
Products: **Olive Oil**

Bati Trakya Ic ve Dis Tic.Ltd.Sti.
1145/6 Sok. No.6/4
Izmir
Tel: 90-232-458-5915
Fax: 90-232-449-0527
Products: **Forestry Products**

Belmar Dis Tic.A.S.
Akdeniz Cad. No.1/705
Izmir
Tel: 90-232-483-6915
Fax: 90-232-484-1428
Products: **Dried Fruits**

Bidas A.S.
Ankara Yolu 20.Km.Kestel
Bursa
Tel: 90-224-384-1022
Fax: 90-224-384-1026
Email: aatay@asel.net
Products: **Frozen Fruits**

Bilginoglu Yag ve Sabun San.A.S.
Akay Cad. No.253
Gaziemir, Izmir
Tel: 90-232-251-1218
Fax: 90-232-251-1734
Products: **Olive Oil**

Blumeks Dis Tic.Ltd.Sti.

1379 Sok. No.59 K.3/301
Guven Ishani
Izmir
Tel: 90-232-445-7550
Fax: 90-232-445-7552
Products: **Dried Fruits**

Boyrazoglu Tarim Tic.ve San.Ltd.Sti.
Yeni Sire Pazari A Blok No.14
Organize San.Bol. 4 Cad.
Malatya
Tel: 90-422323-9014 / 237-5212
Fax: 90-422-321-4575 / 237-5060
Products: **Dried Fruits, Cereals, Pulses**

Cemre Tar.Urun.San.veDis.Tic.A.S.
Halit Ziya Bulv.No.25 K.6
D.602
Izmir
Tel: 90-232-489-9040
Fax: 90-232-484-0209
Products: **Dried Fruits**

Damlacik Gida San.veT.A.S.
Gulpinar, Ayvacik, Canakkale
Tel: 90-286-742-8336
Fax: 90-216-418-8999
Products: **Olive Oil**

Dardanel Dis Tic.A.S.
Tevkiye Mah. Hakki Yeten Cad. No.17
D.8 Dogu Is Hani Sisli
Istanbul
Tel: 90-212-230-6650
Fax: 90-212-231-3243
Products: **Fresh, Canned, Frozen Fruits & Vegetables**

Dimes Gida San.veTic.A.S.
Gida Sanayi Sitesi No.1
Tokat
Tel: 90-356-214-9160
Fax: 90-356-214-0531
Webpage: <http://www.diren.com>
Products: **Fruit Pulp**

Dirafko Dis Tic.ve Gida San.Ltd.Sti.
1570 Sok. No.17 Kat: 6/601
Cinarli, Izmir
Tel: 90-232-461-1233
Fax: 90-232-486-5181
Products: **Dried Fruits**

Durak Findik San.ve Tic.A.S.
Liseler Mah. Belediye Cad. No.8
Ordu

Tel: 90-452-323-9282
Fax: 90-452-323-3153
Email: durak.findik@garanti.net.tr
Products: **Hazelnuts**

Ecoland Tarimsal Uretim Egitim Tur.Tic.ve San.Ltd.Sti.
Imes San.Sit. D Blok 406/8
81260 Dudullu, Istanbul
Tel: 90-216-364-5448
Fax: 90-216-415-2700
Email: post@ecoland.de
Products: **Spices, Essential Oils**

EGS Ege Giyim San. Ve Dis Tic.A.S.
Sair Esref Bulv. No.3/3
Izmir
Tel: 90-232-441-9888
Fax: 90-232-441-9994
Products: **Forestry Products**

EKO-TAR Gida Tar.Urun.
309 Sok. No.2 2.Sanayi Sitesi
Bornova 7 Izmir
Tel: 90-232-486-2711
Fax: 90-232-486-8474
Products: **Textile Raw Materials, Apparel**

EMLAK-KAR Tur.Ins.San.ve Tic.A.S.
Cafer Pasa Cad. No.77
Alsancak, Izmir
Tel: 90-232-464-3532
Fax: 90-232-422-2543
Products: **Dried Vegetables**

ETEM OZSOY Tarim Tic.veSan.A.S.
Manas Bulv. No.72 35010
Salhane, Izmir
Tel: 90-232-371-5150
Fax: 90-232-341-6840
Email: etem@egenet.com.tr
Products: **Dried Fruits, Fresh-Canned-Frozen Fruit & Vegetables**

FIGSAN Dis Tic.Ltd.Sti.
Yaka Mevkii Sok. No. 98
Pinarbasi, Izmir
Tel: 90-232-479-5357
Fax: 90-232-479-5349
Products: **Dried Fruits, Table Olives**

FRANKO Meyve Ihr.Tic.San.A.S.
1479 Sok. No.22/109 Kenet Sitesi
35220 Alsancak, Izmir
Tel: 90-232-421-4930 / 421-6740
Fax: 90-232-422-1160

Email: francom@turk.net
franco@francofruits.com

Products: **Dried Figs**

GABAY Dis Tic.ve Gida San.A.S.
1477 Sok. No. 7/4
35220 Alsancak, Izmir
Tel: 90-232-463-1052
Fax: 90-232-463-0479
Email: gabay@service.raksnet.com.tr
Products: **Dried Figs**

GOOD FOOD FOUNDATION
P.O. Box 169
35042 Bornova, Izmir
Tel: 232-374-3131
Fax: 232-374-4025
Email: goodfood@superonline.com
Products: **Sultanas, Figs, Apricots, Hazelnuts, Wheat, Chickpeas, Red Lentils, Black Tea, Cotton**

GOLDEKS Zirai Urunler Tic.ve San.Ltd.Sti.
Buyukdere Cad. Villa Sok. No.5\
Gayrettepe, Istanbul
Tel: 90-212-216-3470/71
Fax: 90-212-212-4090
Email: nsaba@tatko.com
Products: **Pulses**

GOKAY Sogukhava Tesisleri San.Tic.A.S.
Ismet Inonu Cad. Sehir Cikisi 10. Km.
Eskisehir
Tel: 90-222-330-6363
Fax: 90-222-6366/335-2244
Products: **Frozen Fruits**

HATEKS A.S.
P.O.Box 65
Antakya, Hatay
Tel: 90-326-451-2400
Fax: 90-326-451-2409
Email: hateks@turk.net
Products: **Frozen Fruits**

ISIK Tarim Urunleri San. ve Tic.A.S.
Vali Kazimpasa Cad. No. 4/506
35210 Izmir
Tel: 90-232-441-5274
Fax: 90-232-441-1931
Email: info@iskitarim.com
Products: **Dried Fruits, Edible Nuts, Olive Oil,**

Table Olives

K.F.C. Gida Tekstil San.Ith.Ihr.Yat.A.S.
Canakkale Yolu 3.KM
Menemen, Izmir
Tel: 90-232-831-5000
Fax: 90-232-831-3508
Products: **Dried Fruits**

KAYSTAR Tarim Urun. San. Tic. Ltd. Sti.
Gaziosmanpasa Bulvari No. 30 K.6/605
Cankaya, Izmir
Tel: 90-232-445-3293
Fax: 90-232-445-3459
Email: kaystar@superonline.com
Products: **Dried Fruits, Edible Nuts, Pulses**

KERMES Tarim Urun.San.ve Dis Tic.Ltd.Sti.
10016 Sok. No.33 A.O.S.B.
35620 Cigli, Izmir
Tel: 90-232-376-7562 / 645-8017 /
645-8173
Fax: 90-232-376-7564 / 645-8169
Products: **Dried Fruits, Industrial Plants**

KOSTANOGLU Tekstil San.ve Tic.Ltd.Sti.
Hanbey Mah.Gecebay Sok. No.67
Haniminciftligi, Malatya
Tel: 90-422-311-0075
Fax: 90-422-324-3247
Email: nimeks2@nimeks.com.tr
Products: **Dried Fruits, Edible Nuts, Pulses, Fresh Fruits & Vegetables, Cereals, Industrial Plants**

MAVIDENIZ Organic Foods
Camlica Koyu
Torbalı, Izmir
Tel: 232-866-3135
Fax: 232-866-3138
Email: md.torbali@superonline.com
Products: **Dried Fruits, Nuts, Seeds, Bulgur, Pulses, Honey, Olive Oil, Preserved Fruits, Fruit Concentrates, Frozen Foods IQF**

NKM Dis Ticaret ve Gida San.Tic.A.S.
Cumhuriyet Meydani, No. 12/702
Alsancak, Izmir
Tel: 90-232-464-4925
Fax: 90-232-464-4926
Email: infokm@nkm.com.tr
Products: **Honey**

NAT Gida San.ve Tic.Ltd.Sti.

Oren Cad. Mezarlik Karsis
Izmir
Tel: 90-232-239-6562
Fax: 90-232-239-5095
Products: **Fresh, Canned, Frozen Fruit & Vegetables**

NECDET BUKEY Tarim Urunleri San ve Tic.A.S.
Sanat Cad. No. 28 Camdibi 35090, Izmir
Tel: 90-232-433-6486 / 457-2093 / 449-9598
Fax: 90-232-457-6336 / 457-5782
Email: nbukeyasexp@superonline.com
Products: **Cotton, Spices, Herbs, Dried Fruits, Table Olives, Forestry Products, Industrial Plants**

NECIP ERSOY Tarim Tic.ve San.A.S.
Isciler Cad. No.126
35110 Yenisehir, Izmir
Tel: 90-232-433-3388
Fax: 90-232-433-9799
Email: necipersoy@superonline.com
Products: **Dried Fruits, Hazelnuts**

NIMEKS ORGANIK Tar.Ur.San.ve Tic.Ltd.Sti.
1139 Sok. No. 2 Yenisehir, Izmir
Tel: 90-232-458-3905
Fax: 90-232-449-2697
Email: nimeks2@nimeks.com.tr
Products: **Dried Fruits, Edible Nuts, Pulses, Fresh Fruits & Vegetables, Cereals, Industrial Plants**

NUKA Ithalat Ihracat Pazarlama
Hacet Cad. Huzur Apt. A Blok No. 4
Alanya, Antalya
Tel: 90-242-513-8684
Fax: 90-242-5138683
Products: **Rose Oil, Rose Water, Essential Oils**

ORKA Tarim Urun.San.ve Tic.Ltd.Sti.
Sehitler Mah.7 Eylul Yolu No. 153
Turgutlu, Manisa
Tel: 90-236-313-9000
Fax: 90-236-313-6398
Products: **Dried Fruits**

PAGYSA A.S.
Sehit Fethi Bey Cad. No. 32/6
P.O.Box 317
Konak, Izmir
Tel: 90-232-461-2039
Fax: 90-232-435-2800
Email: emrah@paygsa.com.tr
Products: **Dried Fruits**

RAPUNZEL Organik Tarim Urun.veGida

Tic.Ltd.Sti.
Refik Tulga Cad. No.11
35090 Camdibi, Izmir
Tel: 90-232-462-6175
Fax: 90-232-462-6176
Email: raporg@superonline.com
Products: **Dried Fruits, Edible Nuts**

S.S.Basmakci 1 Nolu Tarimsal Kalkinma Gul Koop.
Gulistan Mah.Hukumentonu Cad. No 84
Afyon
Tel: 90-272-411-2758
Fax: 90-272-411-2097
Products: **Cereals, Legumes, Oilseeds**

SS EKINCILIK Koyu Tarimsal Kalkinma Koop.
Toparlar Koye
Koycegiz, Mugla
Tel: 90-252-262-3870
Fax: 90-252-262-3870
Products: **Table Olives**

SANEX Kuru Incir Isleme ve Tic.A.S.
Gazi Bulvari 87/308 Cankaya, Izmir
Tel: 90-232-425-9001
Fax: 90-232-425-9002
Email: sanex@service.raksnet.com.tr
Products: **Dried Fruits, Fresh-Canned-Frozen Fruits & Vegetables, Cereals, Legumes, & Oilseeds**

Sen Ihracat Dis Tic.A.S.
1479 Sok. No: 16/22
Alsancak, Izmir
Tel: 232-422-1060
Fax: 232421-7705
Products: **Dried Fruits**

SENTAS Tarim Urunleri Ihr.San.ve Tic.A.S.
Halit Ziya Bulvari No.70, Izmir
Tel: 90-232-483-7120
Fax: 90-232-489-2660
Email: sentas@wec-net.com.tr
Products: **Dried Fruits, Pinenuts**

SILVER Gida Sanayii A.S.
1487 Sok. No.21/4 Alsancak
35220 Izmir
Tel: 90-232-421-0036 / 463-8786
Fax: 90-232-421-9815 / 422-0492
Products: **Dried Figs**

SULSAN Tarim Urun.Gida Ith. Ihr. San. Ltd. Sti.
457 Sok. No. 12/3
Izmir
Tel: 90-232-388-3072

Fax: 90-232-876-1257
Products: **Dried Fruits**

SUNDER Deri San. Gida Turizm ve Dis Tic.Ltd.Sti.
1271 Sok. No.1 Kat.1
Kapilar, Izmir
Tel: 90-232-4251434 / 445-0362
Fax: 90-232-483-9306
Product: **Spices, Herbs**

TAMSAN Gida Urunleri San.ve Tic.Ltd.Sti.
Gurpinar Mah.4 Sok.No 33 A/B
Pinarbasi, Izmir
Tel: 90-232-479-5541
Fax: 90-232-479-5568
Email: oregano@turk.net
Products: **Spices, Herbs**

TARIS Incir Tarim Satis Kooperatifleri Birligi
1492 Sok. No.14
35220 Alsancak, Izmir
Tel: 90-232-463-4267 / 463-4923 /
388-3252 / 388-6604
Fax: 90-232-463-6555 / 388-6603
Email: taris.arge@service.raksnet.com.tr
Products: **Dried Figs, Raisins**

TARGID Ltd.
Karaduvar Mah.1727 Sok.
33020 Mersin
Tel: 90-324-221-9630
Fax: 90-324-221-9631
Email: targid@superonline.com
Products: **Fruit Juice Concentrates, Fruit Pulp**

TURER Tar.ve Orman Ur.Ith.Ihr.San.ve Tic.Ltd.Sti.
Kavaklidere Koyu
Bornova, Izmir
Tel: 90-232-360-1280
Fax: 90-232-360-1283
Products: **Fresh, Canned, Frozen Fruit & Vegetables, Cereals, Legumes, & Oil Seeds, Table Olives**
UZUMSAN Uzun Sanayi ve Ticaret A.S.
1587/1 Sok. No.3
Cinarli, Izmir
Tel: 90-232-435-5181 / 435-5191
Fax: 90-232-486-8789
Products: **Dried Fruits**

VERDE Yag Besin Mad.San.Tic.A.S.
Karakuyu Beldesi
Torballi, Izmir
Tel: 90-232-866-3210
Fax: 90-232-866-3209
Products: **Olive Oil**